|   | Notes                                  | As at  | As a   |
|---|--|--|--|
|   |  | March 31, 2016   | March 31, 201  |
|   |  | In ₹ Million   | In ₹ Millio  |
| EQUITY AND LIABILITIES  |  |  |  |
| Shareholders' funds   |  |  |  |
| Share capital   | 4                                      | 800.00   | 800.00   |
| Reserves and surplus  | 5                                      | 14,709.25  | 12,748.76  |
|   |  | 15,509.25  | 13,548.76  |
|   |  |  |  |
| Non- current liabilities  | 0                                      | 05 70  |  |
| Long-term borrowings  | 6                                      | 25.70  | 24.72  |
| Other long-term liabilities   | 7                                      | 1.21   | 1.47   |
| Long-term provisions  | 8                                      | 117.26   | 112.65   |
|   |  | 144.17   | 138.84   |
| Current liabilities   |  |  |  |
| Deferred payment liabilities  |  | 4.34   | -  |
| Trade payables  | 9                                      | 1,100.39   | 330.79   |
| Other current liabilities   | 9                                      | 514.89   | 449.31   |
| Short-term provisions   | 10                                     | 501.36   | 1,156.88   |
|   |  | 2,120.98   | 1,936.98   |
|   |  |  |  |
| TOTAL   | —                                      | 17,774.40  | 15,624.58  |
| ASSETS  |  |  |  |
| Non-current assets  |  |  |  |
| Fixed assets  |  |  |  |
| Tangible assets   | 11.1                                   | 2,811.16   | 2,871.79   |
| Intangible assets   | 11.2                                   | 148.88   | 199.93   |
| Capital work-in-progress  |  | 13.80  | 40.04  |
|   |  |  |  |
| Capital Work in progress  |  | 2 973 84   |  |
|   |  | 2,973.84<br>2 653 34   | 3,111.76   |
| Non-current investments   | 12<br>13                               | 2,653.34   | 3,111.76<br>3,073.54   |
| Non-current investments<br>Deferred tax assets (net)  | 13                                     | 2,653.34<br>84.37  | 3,111.76<br>3,073.54<br>115.47   |
| Non-current investments<br>Deferred tax assets (net)<br>Long-term loans and advances  | 13<br>14                               | 2,653.34<br>84.37<br>171.51  | 3,111.76<br>3,073.54<br>115.47<br>210.62   |
| Non-current investments<br>Deferred tax assets (net)<br>Long-term loans and advances  | 13                                     | 2,653.34<br>84.37  | 3,111.76<br>3,073.54<br>115.47<br>210.62<br>13.39  |
| Non-current investments<br>Deferred tax assets (net)<br>Long-term loans and advances<br>Other non-current assets  | 13<br>14                               | 2,653.34<br>84.37<br>171.51<br>870.10  | 3,111.76<br>3,073.54<br>115.47<br>210.62<br>13.39  |
| Non-current investments<br>Deferred tax assets (net)<br>Long-term loans and advances<br>Other non-current assets  | 13<br>14<br>15                         | 2,653.34<br>84.37<br>171.51<br>870.10<br><b>6,753.16</b>   | 3,111.76<br>3,073.54<br>115.47<br>210.62<br>13.39<br><b>6,524.78</b>   |
| Non-current investments<br>Deferred tax assets (net)<br>Long-term loans and advances<br>Other non-current assets<br>Current assets<br>Current investments   | 13<br>14<br>15<br>16                   | 2,653.34<br>84.37<br>171.51<br>870.10<br><b>6,753.16</b><br>4,827.55   | 3,111.76<br>3,073.54<br>115.47<br>210.62<br>13.39<br><b>6,524.78</b><br>4,619.75   |
| Non-current investments<br>Deferred tax assets (net)<br>Long-term loans and advances<br>Other non-current assets<br>Current assets<br>Current investments<br>Trade receivables  | 13<br>14<br>15<br>—<br>16<br>17        | 2,653.34<br>84.37<br>171.51<br>870.10<br><b>6,753.16</b><br>4,827.55<br>3,815.07                                 | 3,111.76<br>3,073.54<br>115.47<br>210.62<br>13.39<br><b>6,524.78</b><br>4,619.75<br>2,542.12   |
| Non-current investments<br>Deferred tax assets (net)<br>Long-term loans and advances<br>Other non-current assets<br>Current assets<br>Current investments<br>Trade receivables<br>Cash and bank balances  | 13<br>14<br>15<br>16<br>17<br>18       | 2,653.34<br>84.37<br>171.51<br>870.10<br><b>6,753.16</b><br>4,827.55   | 3,111.76<br>3,073.54<br>115.47<br>210.62<br>13.39<br><b>6,524.78</b><br>4,619.75<br>2,542.12   |
| Non-current investments<br>Deferred tax assets (net)<br>Long-term loans and advances<br>Other non-current assets<br>Current assets<br>Current investments<br>Trade receivables<br>Cash and bank balances  | 13<br>14<br>15<br>16<br>17<br>18<br>19 | 2,653.34<br>84.37<br>171.51<br>870.10<br><b>6,753.16</b><br>4,827.55<br>3,815.07                                 | 3,111.76<br>3,073.54<br>115.47<br>210.62<br>13.39<br><b>6,524.78</b><br>4,619.75<br>2,542.12<br>912.46                                       |
| Non-current investments<br>Deferred tax assets (net)<br>Long-term loans and advances<br>Other non-current assets<br>Current assets<br>Current investments<br>Trade receivables<br>Cash and bank balances<br>Short-term loans and advances                         | 13<br>14<br>15<br>16<br>17<br>18       | 2,653.34<br>84.37<br>171.51<br>870.10<br><b>6,753.16</b><br>4,827.55<br>3,815.07<br>529.97<br>1,141.44<br>707.21 | 3,111.76<br>3,073.54<br>115.47<br>210.62<br>13.38<br><b>6,524.78</b><br>4,619.75<br>2,542.12<br>912.46<br>512.58                             |
| Non-current investments<br>Deferred tax assets (net)<br>Long-term loans and advances<br>Other non-current assets<br>Current assets<br>Current investments<br>Trade receivables<br>Cash and bank balances<br>Short-term loans and advances<br>Other current assets | 13<br>14<br>15<br>16<br>17<br>18<br>19 | 2,653.34<br>84.37<br>171.51<br>870.10<br><b>6,753.16</b><br>4,827.55<br>3,815.07<br>529.97<br>1,141.44           | 3,111.76<br>3,073.54<br>115.47<br>210.62<br>13.33<br><b>6,524.78</b><br>4,619.75<br>2,542.12<br>912.46<br>512.58<br>512.89                   |
| Non-current investments<br>Deferred tax assets (net)<br>Long-term loans and advances<br>Other non-current assets<br>Current assets<br>Current investments<br>Trade receivables<br>Cash and bank balances<br>Short-term loans and advances                         | 13<br>14<br>15<br>16<br>17<br>18<br>19 | 2,653.34<br>84.37<br>171.51<br>870.10<br><b>6,753.16</b><br>4,827.55<br>3,815.07<br>529.97<br>1,141.44<br>707.21 | 3,111.76<br>3,073.54<br>115.47<br>210.62<br>13.39<br>6,524.78<br>4,619.75<br>2,542.12<br>912.46<br>512.58<br>512.89<br>9,099.80<br>15,624.58 |

As per our report of even date

Persistent Systems Limited

CONDENSED BALANCE SHEET AS AT MARCH 31, 2016

For Deloitte Haskins & Sells LLP ICAI Firm registration no. 117366W/W-100018 Chartered Accountants For JOSHI APTE & CO. ICAI Firm registration no. 104370W Chartered Accountants For and on behalf of the Board of Directors of Persistent Systems Limited

per Hemant M. Joshi Partner Membership no. 038019 per C. K. Joshi Partner Membership no. 030428 Dr. Anand Deshpande Chairman and Managing Director

le Kiran Umrootkar Director

Place: Pune Date : April 24, 2016 Place: Pune Date : April 24, 2016 Sunil Sapre Chief Financial Officer Amit Atre Company Secretary

Place: Pune Date : April 24, 2016

CONDENSED STATEMENT OF PROFIT AND LOSS FOR THE QUARTER AND YEAR ENDED ENDED MARCH 31, 2016

|   | Notes | For the quar   | ter ended      | For the year er | nded           |
|---|-------|----------------|----------------|-----------------|----------------|
|   |       | March 31, 2016 | March 31, 2015 | March 31, 2016  | March 31, 2015 |
|   |       | In ₹ Million   | In ₹ Million   | In ₹ Million    | In ₹ Million   |
| Income  |       |                |                |                 |                |
| Revenue from operations (net)   | 21    | 3,807.65       | 3,267.30       | 14,471.36       | 12,424.98      |
| Other income  | 22    | 249.50         | 194.79         | 806.48          | 956.71         |
| Total revenue (A)   |       | 4,057.15       | 3,462.09       | 15,277.84       | 13,381.69      |
| Expenses  |       |                |                |                 |                |
| Employee benefits expense   | 23.1  | 1,850.19       | 1,605.27       | 6,978.32        | 6,333.05       |
| Cost of technical professionals   | 23.2  | 562.08         | 351.41         | 1,616.14        | 1,426.98       |
| Finance costs   |       | 0.20           | 0.29           | 0.92            | 3.37           |
| Depreciation and amortization expense   | 11.3  | 150.96         | 129.50         | 585.87          | 491.69         |
| Other expenses  | 24    | 642.50         | 415.65         | 2,438.10        | 1,638.31       |
| Total expenses (B)  |       | 3,205.93       | 2,502.12       | 11,619.35       | 9,893.40       |
| Profit before tax (A - B)   |       | 851.22         | 959.97         | 3,658.49        | 3,488.29       |
| Tax expense   |       | 100 70         |                |                 | 074.00         |
| Current tax   |       | 196.73         | 219.20         | 978.92          | 874.32         |
| Tax credit in respect of earlier years  |       | -              | -              | (6.14)          | -              |
| Deferred tax charge / (credit)  |       | 39.58          | 29.74          | 31.10           | 21.00          |
| Total tax expense   |       | 236.31         | 248.94         | 1,003.88        | 895.32         |
| Net profit for the period / year  |       | 614.91         | 711.03         | 2,654.61        | 2,592.97       |
| Earnings per equity share<br>[Nominal value of share ₹10 (Corresponding period/<br>previous year: ₹10)] | 25    |                |                |                 |                |
| Basic (In ₹)  |       | 7.69           | 8.97           | 33.26           | 32.87          |
| Diluted (In ₹)  |       | 7.69           | 8.89           | 33.18           | 32.41          |
| Summary of significant accounting policies  | 3     |                |                |                 |                |

The accompanying notes are an integral part of the condensed financial statements

As per our report of even date

For Deloitte Haskins & Sells LLP ICAI Firm registration no. 117366W/W-100018 Chartered Accountants For JOSHI APTE & CO. ICAI Firm registration no. 104370W Chartered Accountants

per Hemant M. Joshi Partner Membership no. 038019 per C. K. Joshi Partner Membership no. 030428 For and on behalf of the Board of Directors of Persistent Systems Limited

Dr. Anand Deshpande Chairman and Managing Director

Sunil Sapre Chief Financial Officer

Amit Atre Company Secretary

Kiran Umrootkar

Director

Place: Pune Date : April 24, 2016

Place: Pune Date : April 24, 2016 Place: Pune Date : April 24, 2016

Persistent Systems Limited CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2016

|   |     | For the year ended |                  |  |
|---|-----|--------------------|------------------|--|
|   |     | March 31, 2016     | March 31, 2015   |  |
|   |     | In ₹ Million       | In ₹ Million     |  |
| Cash flow from operating activities                                       |     | 2 659 40           | 2 499 20         |  |
| Profit before tax   |     | 3,658.49           | 3,488.29         |  |
| Adjustments for:  |     | (162.44)           | (100 76)         |  |
| Interest income   |     | (162.44)           | (132.76)         |  |
| Finance cost  |     | 0.92               | 3.37             |  |
| Dividend income   |     | (226.50)           | (233.26)         |  |
| Depreciation and amortization expense                                     |     | 585.87             | 491.69           |  |
| Unrealised exchange loss/ (gain) (net)                                    |     | 73.14              | (39.92)          |  |
| Exchange loss/ (gain) on derivative contracts                             |     | 1.28               | (10.56)          |  |
| Exchange loss/ (gain) on translation of foreign                           |     |                    | (0.0.1)          |  |
| currency cash and cash equivalents  |     | 3.47               | (8.34)           |  |
| Bad debts   |     | 155.47             | 70.76            |  |
| Provision for doubtful receivables written back (net)                     |     | (136.24)           | (53.94)<br>31.71 |  |
| Employee stock compensation expenses                                      |     | 17.81              |                  |  |
| Provision for doubtful deposits and advances (net)                        |     | 0.06               | 2.18             |  |
| Provision for diminution in value of non current investments written back |     | -                  | (9.00)           |  |
| Excess provision in respect of earlier years written back                 |     | -                  | (4.84)           |  |
| Profit on sale of investments (net)                                       |     | (224.41)           | (84.72)          |  |
| Profit on sale of fixed assets (net)                                      |     | (9.86)             | (3.05)           |  |
| Operating profit before working capital changes                           |     | 3,737.06           | 3,507.61         |  |
| Movements in working capital :  |     |                    |                  |  |
| (Increase) in trade receivables   |     | (1,372.89)         | (263.94)         |  |
| (Increase)/ Decrease in other current assets                              |     | (240.72)           | 134.10           |  |
| (Increase)/ Decrease in loans and advances                                |     | (290.19)           | 54.73            |  |
| Increase in trade payables and current liabilities                        |     | 897.55             | 140.90           |  |
| (Decrease)/ Increase in provisions  |     | (169.48)           | 151.01           |  |
| Operating profit after working capital changes                            |     | 2,561.33           | 3,724.41         |  |
| Direct taxes paid (net of refunds)  |     | (906.91)           | (912.71)         |  |
| Net cash generated from operating activities                              | (A) | 1,654.42           | 2,811.70         |  |
|   |     |                    |                  |  |
| Cash flows from investing activities                                      |     | (10 1 00)          | (== ( = = )      |  |
| Payment towards capital expenditure                                       |     | (484.36)           | (561.66)         |  |
| Proceeds from sale of fixed assets  |     | 11.93              | 3.27             |  |
| Share application money paid  |     | (668.00)           | -                |  |
| Investment in wholly owned subsidiaries                                   |     | (422.21)           | (332.49)         |  |
| Purchase of government securities   |     | (243.26)           | (6.00)           |  |
| Investments in mutual funds   |     | (13,397.46)        | (15,450.85)      |  |
| Proceeds from sale / maturity of mutual funds                             |     | 14,023.20          | 13,702.33        |  |
| Proceeds from sale of other current investments                           |     | 20.34              | -                |  |
| Proceeds from sale of government securities                               |     | 456.20             | -                |  |
| Investments in bank deposits having original maturity over three months   |     | (522.73)           | (15.06)          |  |
| Deposit with financial institution  |     | (300.00)           | -                |  |
| Maturity of bank deposits having original maturity over three months      |     | 400.00             | 100.00           |  |
| Inter corporate deposits refunded   |     | 312.55             | 87.40            |  |
| Interest received   |     | 217.37             | 95.05            |  |
| Dividend received   |     | 226.50             | 233.26           |  |
| Net cash (used in) investing activities                                   | (B) | (369.93)           | (2,144.75)       |  |
| Cash flows from financing activities                                      |     |                    |                  |  |
| (Repayment of)/ Proceeds from long term borrowings                        |     | (14.61)            | 13.02            |  |
| Dividend paid   |     | (1,039.51)         | (560.12)         |  |
| Interest paid   |     | (0.44)             | (300.12)         |  |
| Tax on dividend paid  |     | (211.73)           | (2.34)           |  |
|   |     | (=11.70)           | (107.17)         |  |

|  | For the year ended |                |  |
|--|--------------------|----------------|--|
|  | March 31, 2016     | March 31, 2015 |  |
|  | In ₹ Million       | In ₹ Million   |  |
| Net increase in cash and cash equivalents (A + B + C)  | 18.20              | 10.34          |  |
| Cash and cash equivalents at the beginning of the year   | 485.74             | 467.06         |  |
| Effect of exchange differences on translation of foreign currency cash and cash<br>equivalents | (3.47)             | 8.34           |  |
| Cash and cash equivalents at the end of the year   | 500.47             | 485.74         |  |
| Components of cash and cash equivalents  |                    |                |  |
| Cash on hand   | 0.15               | 0.13           |  |
| Balances with banks  |                    |                |  |
| On current accounts #  | 130.82             | 64.92          |  |
| On saving accounts   | 0.08               | 0.08           |  |
| On Exchange Earner's Foreign Currency accounts   | 368.21             | 419.89         |  |
| On unpaid dividend accounts*   | 1.21               | 0.72           |  |
| Cash and cash equivalents as per note 18   | 500.47             | 485.74         |  |

# Out of the balance the Company can utilise ₹ 1.19 million (Previous year ₹ 18.32 million) only towards research and development activities specified in the loan agreement.

\* The Company can utilize these balances only towards settlement of the respective unpaid dividend.

### Summary of significant accounting policies - Refer note 3

The accompanying notes are an integral part of the condensed financial statements

As per our report of even date

| For Deloitte Haskins & Sells LLP<br>ICAI Firm registration no. 117366W/W-100018<br>Chartered Accountants | For JOSHI APTE & CO.<br>ICAI Firm registration no. 104370W<br>Chartered Accountants | For and on behalf of the Persistent Systems Lin          |                                      |
|--|---|--|--------------------------------------|
| per Hemant M. Joshi<br>Partner<br>Membership no. 038019  | per C. K. Joshi<br>Partner<br>Membership no. 030428                                 | Dr. Anand Deshpande<br>Chairman and<br>Managing Director | Kiran Umrootkar<br>Director          |
|  |   | Sunil Sapre<br>Chief Financial Officer                   | Amit Atre<br>Company Secretary       |
| Place: Pune<br>Date : April 24, 2016   | Place: Pune<br>Date : April 24, 2016  |  | Place: Pune<br>Date : April 24, 2016 |

### Notes forming part of condensed financial statements

#### 1. Nature of operations

Persistent Systems Limited (the "Company") is a public Company domiciled in India and incorporated under the provisions of the Companies Act, 1956 (the "Act"). The shares of the Company are listed on Bombay Stock Exchange and National Stock Exchange. The Company is a global company specializing in software products, services and technology innovation. The Company offers complete product life cycle services.

#### 2. Basis of preparation

The condensed interim financial statements for the quarter and year ended March 31, 2016 have been prepared in accordance with Accounting Standard 25.

The condensed financial statements of the Company have been prepared in accordance with generally accepted accounting principles in India (Indian GAAP) to comply in all material respects with the Accounting Standards specified under section 133 of the Companies Act, 2013 and the relevant provisions of the Companies Act, 2013. These condensed financial statements are prepared on an accrual basis and under the historical cost convention except financial instruments which have been measured at fair value. The accounting policies are consistently applied by the Company during the period and are consistent with those used in previous period/ year.

#### 3. Summary of significant accounting policies

#### (a) Use of estimates

The preparation of the financial statements in conformity with Indian GAAP requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and disclosure of contingent liabilities at the end of reporting period. Although these estimates are based on the management's best know ledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

#### (b) Tangible fixed assets

Tangible fixed assets are stated at cost, less accumulated depreciation and accumulated impairment losses, if any. The cost comprises the purchase price and directly attributable costs of bringing the asset to its working condition for its intended use. Any trade discounts and rebates are deducted in arriving at the purchase price. Capital work-in-progress includes cost of fixed assets that are not ready to be put to use.

Subsequent expenditure related to an item of fixed asset is added to its book value only if it increases the future benefits from the existing asset beyond its previously assessed standard of performance. All other expenses on existing fixed assets, including day-to-day repair and maintenance expenditure and cost of replacing parts, are charged to the statement of profit and loss for the period during w hich such expenses are incurred.

Gains or losses arising from disposal of fixed assets are measured as the difference betw een the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is disposed.

#### (C) Intangible assets

#### (i) Acquired intangible assets

Intangible assets including softw are licenses of enduring nature and contractual rights acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. Cost comprises the purchase price and any directly attributable cost of bringing the asset to its w orking condition for its intended use.

Gains or losses arising from disposal of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is disposed.

### (ii) Research and development cost

Research costs are expensed as incurred. Development expenditure incurred on an individual project is recognized as an intangible asset when the Company can demonstrate:

- technical feasibility of completing the intangible asset so that it will be available for use or sale;
- its intention to complete the asset;
- its ability to use or sell the asset;
- how the asset will generate probable future economic benefits;
- the availability of adequate resources to complete the development and to use or sell the asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during development.

Such development expenditure, until capitalization, is reflected as intangible assets under development.

### Notes forming part of condensed financial statements

Follow ing the initial recognition, internally generated intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. Amortization of internally generated intangible asset begins when the development is complete and the asset is available for use.

#### (d) Depreciation and amortization

Depreciation on tangible fixed assets is provided using the Straight Line Method ('SLM') over the useful lives of the assets estimated by the management.

The management estimates the useful lives for the fixed assets as follows:

| Assets                                     | Useful lives |
|--|--------------|
| Buildings*                                 | 25 years     |
| Computers                                  | 3 years      |
| Computers - Servers and networks*          | 3 years      |
| Office equipments                          | 5 years      |
| Plant and equipment*                       | 5 years      |
| Plant and equipment (Windmill)*            | 20 years     |
| Plant and equipment (Solar Energy System)* | 10 years     |
| Furniture and fixtures*                    | 5 years      |
| Vehicles*                                  | 5 years      |

\*For these classes of assets, based on internal assessment and independent technical evaluation carried out by external valuers, the management believes that the useful lives as given above best represent the period over which the management expects to use these assets. Hence the useful lives of these assets are different from the useful lives as prescribed under Part C of Schedule II of the Companies Act 2013.

Individual assets whose cost does not exceed ₹ 5,000 are fully depreciated in the year of acquisition.

Leasehold land is amortized on straight line basis over the period of the lease. Leasehold improvements are amortized over the period of lease or useful life, w hichever is low er.

Intangible assets are amortized on a straight line basis over their estimated useful lives commencing from the day the asset is made available for use.

#### (e) Impairment of tangible and intangible assets

The carrying amounts of assets are review ed at each balance sheet date if there is any indication of impairment based on internal/external factors.

Recoverable amount of intangible under development that is not yet available for use is estimated at least at each financial period / year end even if there is no indication that the asset is impaired.

An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the asset.

#### (f) Borrowing costs

Borrowing cost includes interest, amortization of ancillary costs incurred in connection with the arrangement of borrowings.

Borrow ing costs directly attributable to the acquisition, construction or development of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrow ing costs are expensed in the period they occur.

### (g) Leases

#### Where the Company is a lessee

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are classified as operating leases.

Operating lease payments are recognized as an expense in the statement of profit and loss on a straight-line basis over the lease term.

### Notes forming part of condensed financial statements

#### (h) Investments

Investments which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

On initial recognition, all investments are measured at cost. The cost comprises purchase price and directly attributable acquisition charges such as brokerage, fees and duties.

Current investments are carried in the financial statements at low er of cost and fair value, determined on category of investment basis. Long-term investments presented in the financial statements are carried at cost. How ever, provision for diminution in value is made to recognize a decline, other than temporary decline, in the value of investments.

On disposal of an investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

#### (i) Revenue recognition

Revenue is recognized to the extent it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

#### (i) Income from software services

Revenue from time and material engagements is recognized on time proportion basis as and when the services are rendered in accordance with the terms of the contracts with customers.

In case of fixed price contracts, revenue is recognized based on the milestones achieved as specified in the contracts, on proportionate completion basis.

Revenue from royalty is recognized in accordance with the terms of the relevant agreements.

Revenue from maintenance contracts and subscription is recognized on a pro-rata basis over the period of the contract.

Revenue from licensing of software and sale of products is recognized upon delivery.

Unbilled revenue represents revenue recognized in relation to work done on time and material projects and fixed price projects until the balance sheet date for which billing has not taken place.

Unearned revenue represents the billing in respect of contracts for which the revenue is not recognized.

The Company collects service tax and value added taxes (VAT) on behalf of the government and, therefore, these are not economic benefits flowing to the Company. Hence, they are excluded from revenue.

#### (ii) Interest

Interest income is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable. Interest income is included under the head 'Other income' in the statement of profit and loss.

#### (iii) Dividend

Dividend income is recognized when the Company's right to receive dividend is established by the reporting date. Dividend income is included under the head 'Other income' in the statement of profit and loss.

#### (j) Foreign currency translation

#### (i) Foreign currency transactions and balances

#### Initial recognition

Foreign currency transactions are recorded in the reporting currency, by applying to the foreign currency amount the exchange rate betw een the reporting currency and the foreign currency at the date of the transaction.

#### Conversion

Foreign currency monetary items are reported using the exchange rate prevailing at the reporting date. Non-monetary items, which are measured in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction. Non-monetary items which are carried at fair value or other similar valuation denominated in a foreign currency are reported using the exchange rates at the date when the values were determined.

### Notes forming part of condensed financial statements

#### Exchange differences

Exchange differences arising on conversion / settlement of foreign currency monetary items and on foreign currency liabilities relating to fixed assets acquisition are recognized as income or expenses in the period in which they arise.

# Forward exchange contracts not intended for trading or speculation purposes covered by AS-11 "The effects of changes in Foreign Exchange rates"

The premium or discount arising at the inception of forward exchange contracts is amortized and is recognized as an expense/ income over the life of the contract. Exchange differences on such contracts are recognized in the statement of profit and loss in the reporting period in which the exchange rates change. Any profit or loss arising on cancellation or renew al of such forward exchange contract is also recognized as income or as expense for the reporting period.

# Forward exchange contracts not intended for trading or speculation purposes, classified as derivative financial instruments

The Company has adopted principles of AS-30-"Financial Instruments: Recognition and Measurement" issued by the Institute of Chartered Accountants of India (ICAI), to the extent that the adoption did not conflict with existing notified accounting standards and other authoritative pronouncements of the company law and other regulatory requirements.

As per the accounting principles laid down in AS-30 relating to cash flow hedges, derivative financial instruments which qualify for cash flow hedge accounting are fair valued at balance sheet date and the effective portion of the resultant loss / (gain) is debited / (credited) to the hedge reserve and the ineffective portion is recognized to the statement of profit and loss. Derivative financial instruments are carried as forw ard contract receivable when the fair value is positive and as forw ard contract payable when the fair value is negative.

Changes in the fair value of derivative instruments that do not qualify for hedge accounting are recognized in the statement of profit and loss as they arise.

Hedge accounting is discontinued when the hedging instrument expires or is sold, or terminated, or exercised, or no longer qualifies for hedge accounting. Any cumulative gain or loss on the hedging instrument recognized in hedge reserve is transferred to the statement of profit and loss when the forecasted transaction occurs or affects profit or loss or when a hedged transaction is no longer expected to occur.

#### (ii) Translation of integral and non-integral foreign operation

The Company classifies all its foreign operations as either "integral foreign operations" or "non-integral foreign operations."

The financials statements of the integral foreign operations are translated as if the transactions of the foreign operations have been those of the Company itself.

The assets and liabilities of a non-integral foreign operation are translated into the reporting currency at the exchange rate prevailing at the reporting date. Their statement of profit and loss are translated at exchange rates prevailing at the dates of transactions or weighted average rates, where such rates approximate the exchange rate at the date of transaction. The exchange differences arising on translation are accumulated in the foreign currency translation reserve. On disposal of a non-integral foreign operation, the accumulated foreign currency translation reserve relating to that foreign operation is recognized in the statement of profit and loss.

When there is a change in the classification of a foreign operation, the translation procedures applicable to the revised classification are applied from the date of the change in the classification.

#### (k) Retirement and other employee benefits

#### (i) Provident fund

Provident fund is a defined contribution plan covering eligible employees. The Company and the eligible employees make a monthly contribution to the provident fund maintained by the Regional Provident Fund Commissioner equal to the specified percentage of the basic salary of the eligible employees as per the scheme. The contributions to the provident fund are charged to the statement of profit and loss for the period/ year when the contributions are due. The Company has no obligation, other than the contribution payable to the provident fund.

#### (ii) Gratuity

Gratuity is a defined benefit obligation plan operated by the Company for its employees covered under Company Gratuity Scheme. The cost of providing benefit under gratuity plan is determined on the basis of actuarial valuation using the projected unit credit method at the reporting date. Actuarial gains and losses are recognized in full in the statement of profit and loss in the reporting period in which they occur.

### Notes forming part of condensed financial statements

#### (iii) Superannuation

Superannuation is a defined contribution plan covering eligible employees. The contribution to the superannuation fund managed by the insurer is equal to the specified percentage of the basic salary of the eligible employees as per the scheme. The contribution to this scheme is charged to the statement of profit and loss on an accrual basis. There are no other contributions payable other than contribution payable to the respective fund.

#### (iv) Leave encashment

Accumulated leave, which is expected to be utilized within the next twelve months, is treated as short-term employee benefit. The Company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.

The Company treats accumulated leave expected to be carried forward beyond twelve months, as long-term employee benefit for measurement purposes. Such long-term compensated absences are provided for based on the actuarial valuation using the projected unit credit method at the reporting date. Actuarial gains/losses are immediately taken to the statement of profit and loss and are not deferred.

The Company presents the entire leave encashment liability as a current liability in the balance sheet, since it does not have an unconditional right to defer its settlement for twelve months after the reporting date.

#### (v) Long service awards

Long service aw ards are other long term benefits to all eligible employees, as per Company's policy. The cost of providing benefit under long service aw ards scheme is determined on the basis of actuarial valuation using the projected unit credit method at the reporting date. Actuarial gains and losses are recognized in full in the statement of profit and loss in the reporting period in which they occur.

#### (I) Income taxes

Tax expense comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income Tax Act, 1961 enacted in India and tax laws prevailing in the respective tax jurisdictions where the Company operates. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date.

Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current reporting period and reversal of timing differences of earlier reporting periods. Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the reporting date.

Deferred tax liabilities are recognized for all taxable timing differences. Deferred tax assets are recognized only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. In situations where the Company has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that they can be realized against future taxable profits.

In the situations where the Company is entitled to a tax holiday under the Income-tax Act, 1961 enacted in India or tax laws prevailing in the respective tax jurisdictions where it operates, no deferred tax (asset or liability) is recognized in respect of timing differences which reverse during the tax holiday period, to the extent the Company's gross total income is subject to the deduction during the tax holiday period. Deferred tax in respect of timing differences which reverse after the tax holiday period is recognized in the period/ year in which the timing differences originate. How ever, the Company restricts recognition of deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which such deferred tax assets can be realized. For recognition of deferred taxes, the timing differences which originate first are considered to reverse first.

At each reporting date, the Company re-assesses unrecognized deferred tax assets. It recognizes unrecognized deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be that sufficient future taxable income will be available against which such deferred tax assets can be realized.

The carrying amount of deferred tax assets are review ed at each reporting date. The Company writes-down the carrying amount of a deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realized. Any such writedown is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and deferred tax liabilities relate to the same taxable entity and the same taxation authority.

### Notes forming part of condensed financial statements

Minimum alternate tax (MAT) paid in a period/ year is charged to the statement of profit and loss as current tax. MAT credit available is recognized as an asset only to the extent that there is convincing evidence that the Company will pay normal income tax during the period, i.e., the period for which MAT credit is allowed to be carried forward. In the period/ year in which the Company recognizes MAT credit as an asset in accordance with the Guidance Note on Accounting for Credit Available in respect of Minimum Alternative Tax under the Income-tax Act, 1961, the said asset is created by way of credit to the statement of profit and loss and show n as "MAT Credit Entitlement." The Company reviews the "MAT credit entitlement" asset at each reporting date and writes down the asset to the extent the Company does not have convincing evidence that it will pay normal tax during the specified period.

#### (m) Segment reporting

In accordance with para 4 of Notified Accounting Standard 17 (AS-17) "Segment Reporting" the Company has disclosed segment information only on the basis of consolidated financial statements which are presented together with the unconsolidated financial statements.

#### (n) Earnings per share (EPS)

Basic earnings per share are calculated by dividing the net profit for the period / year attributable to equity shareholders by the weighted average number of equity shares outstanding during the period / year. The weighted average number of equity shares outstanding during the period/ year is adjusted for events such as bonus issue, bonus element in a rights issue, share split, and reverse share split (consolidation of shares), if any occurred during the reporting period, that have changed the number of equity shares outstanding, without a corresponding change in resources. Further, the weighted average number of equity shares used in computing the basic earnings per share is reduced by the shares held by PSPL ESOP Management Trust at the balance sheet date, which were obtained by subscription to the shares from finance provided by the Company.

For the purpose of calculating diluted earnings per share, the net profit for the period / year attributable to the equity shareholders and the weighted average number of equity shares outstanding during the period / year, are adjusted for the effects of all dilutive potential equity shares.

The number of shares and potential dilutive equity shares are adjusted retrospectively for all periods presented for any bonus shares issues including for changes effected prior to the approval of the financial statements by the Board of Directors.

#### (O) Provisions

A provision is recognized when the Company has a present obligation as a result of past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on the best estimate required to settle the obligation at the reporting date. These estimates are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

#### (p) Contingent liabilities

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Company does not recognize a contingent liability but discloses its existence in the financial statements.

#### (q) Cash and cash equivalents

Cash and cash equivalents in the cash flow statement comprises of cash at bank, cash in hand and short term deposits with an original maturity period of three months or less.

### Notes forming part of condensed financial statements

#### (r) Employee stock compensation expenses

Employees of the Company receive remuneration in the form of share based payment transactions, whereby employees render services as consideration for equity instruments granted (equity-settled transactions).

In accordance with the SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 and the Guidance Note on Accounting for Employee Share-based Payments, the cost of equity-settled transactions is measured using the intrinsic value method and recognized as employee compensation cost over the vesting period. The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest.

The expense or credit recognized in the statement of profit and loss for a reporting period / year represents the movement in cumulative expense recognized as at the beginning and end of that reporting period and is recognized in employee benefits expense. In case of the employee stock option schemes having a graded vesting schedule, each vesting tranche having different vesting period has been considered as a separate option grant and accounted for accordingly.

Where the terms of an equity-settled transaction aw ard are modified, the minimum expense recognized is the expense as if the terms had not been modified, if the original terms of the aw ard are met. An additional expense is recognized for any modification that increases the total intrinsic value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification.

### Notes forming part of condensed financial statements

#### 4. Share capital

|  | As at<br>March 31, 2016<br>In ₹ Million | As at<br>March 31, 2015<br>In ₹ Million |
|--|---|---|
| Authorized shares (No. in million)                           |   |   |
| 200* ( Previous year 112) equity shares of ₹ 10 each         | 2,000.00                                | 1,120.00                                |
| -  | 2,000.00                                | 1,120.00                                |
| Issued, subscribed and fully paid-up shares (No. in million) |   | · · · · ·                               |
| 80 (Previous year 80) equity shares of ₹ 10 each             | 800.00                                  | 800.00                                  |
| Issued, subscribed and fully paid-up share capital           | 800.00                                  | 800.00                                  |

\*The Company increased its authorized share capital from ₹1,120 million divided into 112 million shares of ₹10 each to ₹2,000 million divided into 200 million shares of ₹10 each pursuant to the shareholders' resolution passed in the Annual General Meeting held on July 24, 2015.

#### a) Reconciliation of the shares outstanding at the beginning and at the end of the reporting period

The reconciliation of the number of shares outstanding and the amount of share capital is set out below :

(In Million)

|   | As at March 31, 2016 |        | As at March 31, 2015 |        |
|---|----------------------|--------|----------------------|--------|
|   | No of shares         | Amount | No of shares         | Amount |
| Number of shares at the beginning of the year | 80.00                | 800.00 | 40.00                | 400.00 |
| Add : Bonus shares issued                     | -                    | -      | 40.00                | 400.00 |
| Number of shares at the end of the year       | 80.00                | 800.00 | 80.00                | 800.00 |

#### b) Terms / rights attached to equity shares

The Company has only one class of equity shares having a par value of ₹ 10 per share. Each holder of equity shares is entitled to one vote per share. The Company declares and pays dividends in Indian rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

During the year ended March 31, 2016, the amount of per share interim dividend recognized as distributions to equity shareholders was ₹ 8 (post-bonus issue) [Previous year: ₹ 10 (pre-bonus issue)].

During the year ended March 31, 2016, the amount of per share final dividend recognized as distributions to equity shareholders w as ₹ Nil [Previous year: ₹ 5 (post-bonus issue)].

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

# c) Aggregate number of bonus shares issued, shares issued for consideration other than cash and shares bought back during the period of five years immediately preceding the reporting date

|  | For the period of<br>five years ended<br>March 31, 2016<br>No in Million | For the period of<br>five years ended<br>March 31, 2015<br>No in Million |
|--|--|--|
| Equity shares allotted on March 12, 2015 as fully paid bonus | 40.00  | 40.00  |
| shares by capitalization of securities premium ₹400 million  |  |  |

### Notes forming part of condensed financial statements

### d) Details of shareholders holding more than 5% shares in the Company

| Name of the shareholder*   | As at March 31, 2016 |           | As at March 31, 2015 |           |
|--|----------------------|-----------|----------------------|-----------|
|  | No.inmillion         | % Holding | No. in million       | % Holding |
| Dr. Anand Deshpande jointly with Mrs. Sonali<br>Anand Deshpande    | 22.92                | 28.65     | 22.92                | 28.65     |
| Mr. Suresh Deshpande jointly with Mrs.<br>Sulabha Suresh Deshpande | 7.80                 | 9.75      | 7.84                 | 9.81      |
| Saif Advisors Mauritius<br>Limited                                 | 4.27                 | 5.33      | 4.27                 | 5.33      |
| PSPL ESOP Management Trust   | 3.73                 | 4.66      | 4.60                 | 5.75      |

\* The shareholding information is based on legal ownership of shares and has been extracted from the records of the Company including register of shareholders / members

#### Notes forming part of condensed financial statements

5. Reserves and surplus

|  | As at<br>March 31, 2016<br>In ₹ Million | As at<br>March 31, 2015<br>In ₹ Million |
|--|---|---|
| A. Securities premium account                          |   |   |
| Balance as per the last financial statements           | 1,336.70                                | 1,736.70                                |
| Less: Capitalized on issue of bonus shares             | -                                       | (400.00)                                |
|  | 1,336.70                                | 1,336.70                                |
| B. Employees share options outstanding account         |   |   |
| Balance as per the last financial statements           | 55.65                                   | 26.96                                   |
| Add : Additions during the year                        | 17.81                                   | 31.71                                   |
| Less: Transferred to general reserve                   | (2.12)                                  | (3.02)                                  |
|  | 71.34                                   | 55.65                                   |
| C. General reserve                                     |   |   |
| Balance as per the last financial statements           | 5,552.81                                | 4,512.59                                |
| Add: Transferred from the statement of profit and loss | 1,061.84                                | 1,037.20                                |
| Add: Adjustments towards employees stock options       | 2.12                                    | 3.02                                    |
|  | 6,616.77                                | 5,552.81                                |
| D. Hedge reserve                                       |   |   |
| Balance as per the last financial statements           | 81.54                                   | 214.73                                  |
| Addition / (deduction) during the year                 | 58.37                                   | (133.19)                                |
|  | 139.91                                  | 81.54                                   |
| E. Surplus in the statement of profit and loss         |   |   |
| Balance as per the last financial statements           | 5,722.06                                | 5,127.70                                |
| Net profit for the year                                | 2,654.61                                | 2,592.97                                |
| Less: Appropriations:                                  |   |   |
| Interim dividend                                       | (640.00)                                | (400.00)                                |
| Proposed final dividend                                | -                                       | (400.00)                                |
| Tax on dividend  | (130.30)                                | (161.41)                                |
| Transferred to general reserve                         | (1,061.84)                              | (1,037.20)                              |
|  | 6,544.53                                | 5,722.06                                |
|  | 14,709.25                               | 12,748.76                               |

#### 6. Long-term borrowings

|   | As at<br>March 31, 2016<br>In ₹ Million | As at<br>March 31, 2015<br>In ₹ Million |
|---|---|---|
| Term loans (unsecured)  |   |   |
| Indian rupee loan from others   | 30.28                                   | 44.89                                   |
|   | 30.28                                   | 44.89                                   |
| Less: Current maturity of long-term borrowings transferred to other current liabilities (Refer note 9). | (4.58)                                  | (20.17)                                 |
|   | 25.70                                   | 24.72                                   |

The term loans from Government departments have the following terms and conditions:

Loan I - amounting to ₹ 13.64 million (Previous year ₹ 15.06 million) with interest payable @ 2% per annum guaranteed by a bank guarantee by the Company and repayable in ten equal semi annual installments over a period of five years commencing from March 2016.

Loan II - amounting to ₹ 16.64 million (Previous year ₹ 29.83 million) with Interest payable @ 3% per annum repayable in ten equal annual installments over a period of ten years commencing from September 2015.

#### 7. Other long term liabilities

|   | As at<br>March 31, 2016<br>In ₹ Million | As at<br>March 31, 2015<br>In ₹ Million |
|---|---|---|
| Interest accrued but not due on term loans  | 2.40                                    | 1.92                                    |
| Less: Current maturity of interest accrued but not due on term loan transferred to<br>other current liabilities (Refer note 9). | (1.19)                                  | (0.45)                                  |
|   | 1.21                                    | 1.47                                    |

#### 8. Long-term provisions

|                                 | As at          | As at          |
|---------------------------------|----------------|----------------|
|                                 | March 31, 2016 | March 31, 2015 |
|                                 | In ₹ Million   | In ₹ Million   |
| Provision for employee benefits |                |                |
| - Long service awards           | 117.26         | 112.65         |
|                                 | 117.26         | 112.65         |

### Notes forming part of condensed financial statements

### 9. Trade payables and other current liabilities

|   | As at<br>March 31, 2016<br>In ₹ Million | As at<br>March 31, 2015<br>In ₹ Million |
|---|---|---|
| Trade payables  | 1,100.39                                | 330.79                                  |
|   | 1,100.39                                | 330.79                                  |
| Other current liabilities   |   |   |
| Unearned revenue  | 45.35                                   | 51.14                                   |
| Unpaid dividend *   | 1.21                                    | 0.72                                    |
| Current maturity of long term-borrowings (Refer note 6)             | 4.58                                    | 20.17                                   |
| Current maturity of interest on long-term borrowings (Refer note 7) | 1.19                                    | 0.45                                    |
| Advance from customers  | 251.35                                  | 150.69                                  |
| Capital creditors   | 31.73                                   | 68.13                                   |
| Advance from related parties (Unsecured, considered good)           |   |   |
| Persistent Systems Pte Ltd  | -                                       | 0.17                                    |
| Persistent Systems Malaysia Sdn. Bhd.                               | -                                       | 0.70                                    |
| Persistent Telecom Solutions Inc.                                   | 10.16                                   | -                                       |
| Other payables  |   |   |
| - Statutory liabilities   | 94.60                                   | 84.05                                   |
| - Accrued employee liabilities                                      | 64.52                                   | 66.18                                   |
| - Other liabilities   | 10.20                                   | 6.91                                    |
|   | 514.89                                  | 449.31                                  |

\* Unpaid dividend is credited to Investor Education and Protection Fund as and when due.

### 10. Short-term provisions

|                                 | As at<br>March 31, 2016<br>In ₹ Million | As at<br>March 31, 2015<br>In ₹ Million |
|---------------------------------|---|---|
| Provision for employee benefits |   |   |
| - Gratuity                      | 47.82                                   | 213.91                                  |
| - Leave encashment              | 221.94                                  | 208.43                                  |
| - Long service awards           | 21.21                                   | 21.72                                   |
| - Other employee benefits       | 210.39                                  | 231.39                                  |
| Others                          |   |   |
| - Proposed dividend             | -                                       | 400.00                                  |
| - Tax on proposed dividend      | <u> </u>                                | 81.43                                   |
|                                 | 501.36                                  | 1,156.88                                |

#### Notes forming part of condensed financial statements

|                               |               |                |             |           |            |           |              |               |          | (In ₹ Million) |
|-------------------------------|---------------|----------------|-------------|-----------|------------|-----------|--------------|---------------|----------|----------------|
|                               | Freehold land | Leasehold land | Buildings * | Computers | Office     | Plant and | Leasehold    | Furniture and | Vehicles | Total          |
| <b>A</b>                      |               |                |             |           | equipments | equipment | improvements | fixtures      |          |                |
| Gross block (At cost)         |               | 10.11          | 0 050 50    | 4 000 00  | 17.04      | 4 000 50  | 10.07        | 100 50        | 4 70     | 5 700 44       |
| As at April 1, 2015           | 206.92        | 40.11          | 2,356.59    | 1,360.39  | 47.21      | 1,263.56  | 19.07        | 469.53        | 4.73     | 5,768.11       |
| Additions                     | -             | 3.20           | 6.30        | 221.42    | 2.99       | 127.45    | 7.01         | 42.62         | -        | 410.99         |
| Disposals                     | -             | -              | -           | 132.74    | 0.42       | 48.36     | 5.85         | 10.05         | -        | 197.42         |
| As at March 31, 2016          | 206.92        | 43.31          | 2,362.89    | 1,449.07  | 49.78      | 1,342.65  | 20.23        | 502.10        | 4.73     | 5,981.68       |
| Depreciation and amortization |               |                |             |           |            |           |              |               |          |                |
| As at April 1, 2015           | -             | 3.55           | 581.84      | 1,034.71  | 34.65      | 836.82    | 12.36        | 388.60        | 3.79     | 2,896.32       |
| Charge for the year           | -             | 0.52           | 95.38       | 209.93    | 5.50       | 119.59    | 2.62         | 35.80         | 0.21     | 469.55         |
| Disposals                     | -             | -              | -           | 132.68    | 0.15       | 46.65     | 5.85         | 10.02         | -        | 195.35         |
| As at March 31, 2016          | -             | 4.07           | 677.22      | 1,111.96  | 40.00      | 909.76    | 9.13         | 414.38        | 4.00     | 3,170.52       |
| Net block                     |               |                |             |           |            |           |              |               |          |                |
| As at March 31, 2016          | 206.92        | 39.24          | 1,685.67    | 337.11    | 9.78       | 432.89    | 11.10        | 87.72         | 0.73     | 2,811.16       |
| As at March 31, 2015          | 206.92        | 36.56          | 1,774.75    | 325.68    | 12.56      | 426.74    | 6.71         | 80.93         | 0.94     | 2,871.79       |
|                               |               |                |             |           |            |           |              |               |          | (In ₹ Million) |
|                               | Freehold land | Leasehold land | Buildings * | Computers | Office     | Plant and | Leasehold    | Furniture and | Vehicles | Total          |
|                               |               |                |             |           | equipments | equipment | improvements | fixtures      |          |                |
| Gross block (At cost)         |               |                |             |           |            |           |              |               |          |                |
| As at April 1, 2014           | 206.92        | 40.11          | 2,096.65    | 1,174.43  | 42.46      | 1,156.30  | 19.07        | 430.22        | 4.54     | 5,170.70       |
| Additions                     | -             | -              | 259.94      | 290.19    | 4.75       | 111.71    | -            | 39.31         | 1.07     | 706.97         |
| Disposals                     | -             | -              | -           | 104.23    | -          | 4.45      | -            | -             | 0.88     | 109.56         |
| As at March 31, 2015          | 206.92        | 40.11          | 2,356.59    | 1,360.39  | 47.21      | 1,263.56  | 19.07        | 469.53        | 4.73     | 5,768.11       |
| Depreciation and amortization |               |                |             |           |            |           |              |               |          |                |
| As at April 1, 2014           | -             | 3.13           | 492.70      | 983.39    | 29.35      | 734.72    | 10.16        | 357.52        | 4.54     | 2,615.51       |
| Charge for the year           | -             | 0.42           | 89.14       | 155.36    | 5.30       | 106.52    | 2.20         | 31.08         | 0.13     | 390.15         |
| Disposals                     | -             | -              | -           | 104.04    | -          | 4.42      | -            | -             | 0.88     | 109.34         |
| As at March 31, 2015          |               | 3.55           | 581.84      | 1,034.71  | 34.65      | 836.82    | 12.36        | 388.60        | 3.79     | 2,896.32       |

 Net block
 206.92
 36.56
 1,774.75
 325.68
 12.56
 426.74
 6.71
 80.93
 0.94
 2,871.79

\* Note: Building includes those constructed on leasehold land:

a) Gross block as on March 31, 2016 ₹ 1,426.31 million (Previous year ₹ 1,424.66 million)

b) Depreciation charge for the period ₹ 57.99 million (Previous year ₹ 51.87 million)

c) Accumulated depreciation as on March 31, 2016 ₹ 264.51 million (Previous year ₹ 206.52 million)

d) Net book value as on March 31, 2016 ₹ 1,161.80 million (Previous year ₹ 1,218.14 million)

Notes forming part of condensed financial statements

#### 11.2 Intangible assets

|          |                       | (In ₹ Million)   |
|----------|-----------------------|--|
| Software | Acquired contractual  | Total  |
| rights   |                       |  |
|          |                       |  |
| 1,172.80 | 232.54                | 1,405.34   |
| 65.27    | -                     | 65.27  |
| -        | -                     | -  |
| 1,238.07 | 232.54                | 1,470.61   |
|          |                       |  |
| 972.87   | 232.54                | 1,205.41   |
| 116.32   | -                     | 116.32   |
| -        | -                     | -  |
| 1,089.19 | 232.54                | 1,321.73   |
|          |                       |  |
| 148.88   | -                     | 148.88   |
| 199.93   | -                     | 199.93   |
|          | 1,172.80<br>65.27<br> | rights<br>1,172.80 232.54 65.27<br>1,238.07 232.54<br>972.87 232.54<br>116.32<br>1,089.19 232.54<br>148.88 - |

|          |                        | (In ₹ Million)   |
|----------|------------------------|--|
| Software | Acquired contractual   | Total  |
|          | rights                 |  |
|          |                        |  |
| 1,034.18 | 232.54                 | 1,266.72   |
| 138.62   | -                      | 138.62   |
| -        | -                      | -  |
| 1,172.80 | 232.54                 | 1,405.34   |
|          |                        |  |
| 871.33   | 232.54                 | 1,103.87   |
| 101.54   | -                      | 101.54   |
| -        | -                      | -  |
| 972.87   | 232.54                 | 1,205.41   |
|          |                        |  |
| 199.93   | -                      | 199.93   |
|          | 1,034.18<br>138.62<br> | rights  1,034.18 232.54 138.62  1,172.80 232.54  871.33 232.54 101.54  972.87 232.54 |

### 11.3 Depreciation and amortization

|                      |                |                       |                | (In ₹ Million) |
|----------------------|----------------|-----------------------|----------------|----------------|
|                      | For the quarte | For the quarter ended |                | ended          |
|                      | March 31, 2016 | March 31, 2015        | March 31, 2016 | March 31, 2015 |
| On tangible assets   | 123.12         | 102.02                | 469.55         | 390.15         |
| On intangible assets | 27.84          | 27.48                 | 116.32         | 101.54         |
|                      | 150.96         | 129.50                | 585.87         | 491.69         |

### Notes forming part of condensed financial statements

12. Non-current investments

|   | As at<br>March 31, 2016<br>In ₹ Million | As at<br>March 31, 2015<br>In ₹ Million |
|---|---|---|
| Trade investments (At cost unless otherwise mentioned)  |   |   |
| Investments in equity instruments (Unquoted)  |   |   |
| In wholly owned subsidiary companies (Unquoted)   |   |   |
| Persistent Systems, Inc.<br>212 million (Previous year : 147 million) shares of USD 0.10 each, fully paid up  | 1,200.92                                | 778.71                                  |
|   | 1,200.92                                | 778.71                                  |
| Persistent Systems Pte Ltd.   | .,                                      |   |
| 0.5 million (Previous year: 0.5 million) shares of SGD 1 each, fully paid up  | 15.50                                   | 15.50                                   |
|   | 15.50                                   | 15.50                                   |
| Persistent Systems France SAS   |   |   |
| 1.50 million (Previous year: 1.50 million) shares of EUR 1 each, fully paid up  | 97.47                                   | 97.47                                   |
| -   | 97.47                                   | 97.47                                   |
| Parajatant Svatama Malavaja Sda, Phd  |   |   |
| Persistent Systems Malaysia Sdn. Bhd.<br>5.45 million (Previous year: 5.45 million) shares of MYR 1 each, fully paid up   | 102.25                                  | 102.25                                  |
|   | 102.25                                  | 102.25                                  |
| —   |   | 102120                                  |
| In Associates (Unquoted)  |   |   |
| Klisma eService Private Limited [Holding 50% (Previous year 50% )]  |   |   |
| 0.005 million (Previous year: 0.005 million) shares of ₹10 each, fully paid up  | 0.05                                    | 0.05                                    |
| Less : Provision for diminution in value of investment  | (0.05)                                  | (0.05)                                  |
|   | -                                       | -                                       |
|   |   |   |
| In Others (Unquoted) *  |   |   |
| Altizon Systems Private Limited   |   |   |
| 3,766 equity shares (Previous year: 3,766 ) of ₹ 10 each, fully paid up   | 6.00                                    | 6.00                                    |
| -   | 6.00                                    | 6.00                                    |
| -   | 1,422.14                                | 999.93                                  |
| Non-trade investments (At cost unless otherwise mentioned)  | 1,422.14                                | 333.33                                  |
| Government securities (Quoted)  |   |   |
| In government securities  | 609.46                                  | 775.76                                  |
| [Market value ₹ 655.67 million (Previous year ₹ 786.09 million)]  |   |   |
|   | 609.46                                  | 775.76                                  |
| Investments in mutual funds (Quoted)  |   |   |
| [Market value ₹ 968.22 million (Previous year ₹ 1,461.47 million)] (Refer Note 12a)   | 821.74                                  | 1,297.85                                |
| Less: Current portion of long term mutual funds [Market value ₹ 242.34 million (Previous year ₹ Nil)] (Refer Note 12b &   | (200.00)                                | -                                       |
| 16)   |   |   |
| _   | 621.74                                  | 1,297.85                                |
| -   | 2,653.34                                | 3,073.54                                |
|   |   |   |
| =   |   |   |
|   | 0.05                                    | 0.05                                    |
| Aggregate provision for diminution in value of investments<br>Aggregate amount of quoted investments [Market value ₹ 1,381.55 million (Previous year ₹ 2,247.56 million)]<br>Aggregate amount of unquoted investments | 0.05<br>1,231.20<br>1,422.19            | 0.05<br>2,073.61<br>999.98              |

\* Investments, where the Company does not have joint-control or significant influence including situations where such joint-control or significant influence is intended to be temporary, are classified as "investments in others"

Notes forming part of condensed financial statements

### 12 a) Details of investment in long term Mutual Funds (Quoted)

|  | As at March 31, 2016<br>In ₹ Million | As at March 31, 2015<br>In ₹ Million |
|--|--------------------------------------|--------------------------------------|
| IDFC Mutual Fund   | 144.62                               | 194.62                               |
| ICICI Prudential Mutual Fund                                   | 265.38                               | 330.00                               |
| SBI Mutual Fund  | 411.74                               | 399.47                               |
| DHFL Pramerica Mutual Fund (formerly known as DWS Mutual Fund) | -                                    | 114.66                               |
| L&T Mutual Fund  | -                                    | 259.10                               |
| -  | 821.74                               | 1,297.85                             |

### 12 b) Details of Current portion of long term Mutual Funds (Quoted)

|                              | As at March 31, 2016<br>In ₹ Million | As at March 31, 2015<br>In ₹ Million |
|------------------------------|--------------------------------------|--------------------------------------|
| ICICI Prudential Mutual Fund | 100.00                               | -                                    |
| SBI Mutual Fund              | 100.00                               | -                                    |
|                              | 200.00                               | -                                    |

Persistent Systems Limited Notes forming part of condensed financial statements

### 13. Deferred tax assets (net)

|  | As at<br>March 31, 2016<br>In ₹ Million | As at<br>March 31, 2015<br>In ₹ Million |
|--|---|---|
| Deferred tax liabilities   |   |   |
| Differences in depreciation and amortization and other differences in a block of tangible and intangible assets as per the tax books and financial books | 116.08                                  | 116.20                                  |
| —  | 116.08                                  | 116.20                                  |
| Deferred tax assets  |   |   |
| Provision for leave encashment   | 76.81                                   | 70.85                                   |
| Provision for long service awards  | 47.92                                   | 45.67                                   |
| Provision for doubtful debts   | 57.28                                   | 91.72                                   |
| Others   | 18.44                                   | 23.43                                   |
| _  | 200.45                                  | 231.67                                  |
| Deferred tax assets (net)  | 84.37                                   | 115.47                                  |

#### 14. Long term loans and advances

|  | As at          | As at<br>March 31, 2015<br>In <b>₹</b> Million |
|--|----------------|--|
|  | March 31, 2016 |  |
|  | In ₹ Million   |  |
| Capital advances (Unsecured, considered good)                    | 1.15           | 3.20   |
| Security deposit   |                |  |
| Unsecured, considered good                                       | 86.70          | 64.45  |
| Unsecured, considered doubtful                                   | 2.19           | 2.19   |
|  | 88.89          | 66.64  |
| Less: Provision for doubtful deposits                            | (2.19)         | (2.19)   |
|  | 86.70          | 64.45  |
| Advance income tax (Net of provision for income tax)             | 71.39          | 125.47   |
| Inter corporate deposits   |                |  |
| Unsecured, considered good                                       | 0.33           | 0.48   |
| Unsecured, considered doubtful                                   | 0.58           | 0.58   |
|  | 0.91           | 1.06   |
| Less: Provision for doubtful deposits                            | (0.58)         | (0.58)   |
|  | 0.33           | 0.48   |
| Other loans and advances (Unsecured, considered good)            |                |  |
| Advances recoverable in cash or kind or for value to be received | 11.94          | 17.02  |
|  | 11.94          | 17.02  |
|  | 171.51         | 210.62   |

#### 15. Other non-current assets

|   | As at          | As at<br>March 31, 2015<br>In ₹ Million |
|---|----------------|---|
|   | March 31, 2016 |   |
|   | In ₹ Million   |   |
| Non-current bank balances (Refer note 18) | 532.22         | 12.27                                   |
| Deposit with financial institution        | 300.00         | -                                       |
| terest accrued but not due                | 37.88          | 1.12                                    |
|   | 870.10         | 13.39                                   |

#### 16. Current investments

|   | As at<br>March 31, 2016<br>In ₹ Million | As at<br>March 31, 2015<br>In ₹ Million |
|---|---|---|
| Trade Investments (At lower of cost and market value)<br>Investments in Equity Instruments (Unquoted)                               |   |   |
| In Associates (Unquoted)  |   |   |
| Sprint Telecom India Private Limited [Holding Nil (Previous year 26% )]   | -                                       | 13.00                                   |
| Nil (Corresponding period/ Previous year: 1.30 million) shares of ₹ 10 each, fully paid up  | -                                       | 13.00                                   |
|   |   |   |
| (At lower of cost and market value)<br>[Market value ₹ 4,672.01 million (Previous year ₹ 4,648.24 million )] (Refer Note 16a)       | 4,627.55                                | 4,606.75                                |
| (At Cost)<br>Current portion of long term mutual funds [Market value ₹ 242.34 million (Previous year ₹ Nii)] (Refer Note 12 & 12 b) | 200.00                                  | -                                       |
|   | 4,827.55                                | 4,606.75                                |
|   | 4,827.55                                | 4,619.75                                |

Notes forming part of condensed financial statements

### 16 a) Details of current investment in mutual funds (Quoted)

|  | As at March 31, 2016 | As at March 31, 2015 |
|--|----------------------|----------------------|
|  | In ₹ Million         | In ₹ Million         |
| IDFC Mutual Fund   | 325.80               | 308.08               |
| HDFC Mutual Fund   | 448.55               | 630.88               |
| ICICI Prudential Mutual Fund                                   | 114.19               | 164.51               |
| Franklin Templeton Mutual Fund                                 | -                    | 308.45               |
| Birla Sun Life Mutual Fund                                     | 528.96               | 498.26               |
| Tata Mutual Fund   | 519.91               | 532.88               |
| Reliance Mutual Fund   | 524.27               | 486.37               |
| SBI Mutual Fund  | 102.20               | 92.02                |
| Kotak Mutual Fund  | 325.84               | -                    |
| UTI Mutual Fund  | 461.51               | 506.12               |
| L&T Mutual Fund  | 320.10               | 173.77               |
| DHFL Pramerica Mutual Fund (formerly known as DWS Mutual Fund) | 424.42               | 404.21               |
| Axis Mutual Fund   | 531.80               | 501.20               |
|  | 4,627.55             | 4,606.75             |

Notes forming part of condensed financial statements

#### 17. Trade receivables

|  | As at                          | As at                          |
|--|--------------------------------|--------------------------------|
|  | March 31, 2016<br>In ₹ Million | March 31, 2015<br>In ₹ Million |
| Outstanding for a period exceeding six months from the date they are due for payment |                                |                                |
| Unsecured, considered good   | 2.63                           | -                              |
| Unsecured, considered doubtful   | 214.95                         | 328.58                         |
|  | 217.58                         | 328.58                         |
| Less : Provision for doubtful receivables  | (214.95)                       | (328.58)                       |
|  | 2.63                           | -                              |
| Others   |                                |                                |
| Unsecured, considered good   | 3,812.44                       | 2,542.12                       |
| Unsecured, considered doubtful   | -                              | 4.48                           |
|  | 3,812.44                       | 2,546.60                       |
| Less : Provision for doubtful receivables  | -                              | (4.48)                         |
|  | 3,812.44                       | 2,542.12                       |
|  | 3,815.07                       | 2,542.12                       |

#### 18. Cash and bank balances

|   | As at          | As at          |
|---|----------------|----------------|
|   | March 31, 2016 | March 31, 2015 |
|   | In ₹ Million   | In ₹ Million   |
| Cash and cash equivalents as presented in cash flow statement   |                |                |
| Cash on hand  | 0.15           | 0.13           |
| Balances with banks   |                |                |
| On current accounts *   | 130.82         | 64.92          |
| On saving accounts  | 0.08           | 0.08           |
| On Exchange Earner's Foreign Currency accounts  | 368.21         | 419.89         |
| On unpaid dividend accounts**   | 1.21           | 0.72           |
|   | 500.47         | 485.74         |
| Other bank balances   |                |                |
| On deposit account with original maturity for more than twelve months***  | 561.72         | 438.99         |
|   | 561.72         | 438.99         |
| Less: Deposit with maturity more than twelve months from the Balance Sheet<br>date disclosed under non-current assets (Refer note 15) | (532.22)       | (12.27)        |
|   | 29.50          | 426.72         |
|   | 529.97         | 912.46         |

\* Out of the balance the Company can utilise ₹ 1.19 million (Previous year ₹ 18.32 million) only towards research and development activities specified in the loan agreement.

\*\* The Company can utilize these balances only towards settlement of the respective unpaid dividend. \*\*\* Out of the balance, fixed deposits of ₹ 57.25 million (Previous year ₹ 35.21 million) have been earmarked against bank guarantees availed by the Company.

### Notes forming part of condensed financial statements

#### 19. Short term loans and advances

|  | As at          | As at          |
|--|----------------|----------------|
|  | March 31, 2016 | March 31, 2015 |
|  | In ₹ Million   | In ₹ Million   |
| Loan to related parties  |                |                |
| Unsecured, considered good                                       |                |                |
| - Persistent Systems, Inc.                                       | -              | 312.40         |
| Unsecured, considered doubtful                                   |                |                |
| - Klisma eServices Private Limited                               | 27.43          | 27.43          |
|  | 27.43          | 339.83         |
| Less: Provision for doubtful loan                                | (27.43)        | (27.43)        |
|  | -              | 312.40         |
| Advance to related parties (Unsecured, considered good)          |                |                |
| Persistent Systems, Inc.   | 24.60          | 7.77           |
| Persistent Systems Pte Ltd                                       | 0.21           | -              |
| Persistent Telecom Solutions Inc.                                | -              | 0.43           |
| Persistent Systems Malaysia Sdn. Bhd.                            | 1.23           | -              |
| Persistent Systems France SAS                                    | 0.82           | 0.04           |
| Aepona Software (Private) Limited                                | 0.10           | -              |
| Aepona Limited   | 0.38           | -              |
| CloudSquads Inc.   | -              | 0.01           |
|  | 27.34          | 8.25           |
| Other loans and advances (Unsecured, considered good)            |                |                |
| Advances recoverable in cash or kind or for value to be received | 259.11         | 78.85          |
| VAT receivable (net)   | 52.50          | 47.68          |
| Service tax receivable (net)                                     | 128.71         | 57.60          |
| Deposits   | 5.78           | 7.80           |
| ·  | 446.10         | 191.93         |
| Other loans and advances (Unsecured, considered doubtful)        |                |                |
| Advances recoverable in cash or kind or for value to be received | 0.81           | 0.75           |
| Less: Provision for doubtful advances                            | (0.81)         | (0.75)         |
|  | -              | -              |
| Share application money pending allotment                        | 668.00         | -              |
|  | 1,141.44       | 512.58         |

#### 20. Other current assets

|   | As at          | As at          |  |
|---|----------------|----------------|--|
|   | March 31, 2016 | March 31, 2015 |  |
|   | In ₹ Million   | In ₹ Million   |  |
| Interest accrued but not due                | 23.79          | 126.27         |  |
| Interest accrued on loan to related parties |                |                |  |
| Persistent Systems, Inc.                    | 2.62           | 3.62           |  |
| Forward contracts receivable                | 164.40         | 107.32         |  |
| Unbilled revenue                            | 516.40         | 275.68         |  |
|   | 707.21         | 512.89         |  |

Notes forming part of condensed financial statements

### 21. Revenue from operations (net)

|                   | For the qu     | For the quarter ended |                | ended          |
|-------------------|----------------|-----------------------|----------------|----------------|
|                   | March 31, 2016 | March 31, 2015        | March 31, 2016 | March 31, 2015 |
|                   | In ₹ Million   | In ₹ Million          | In ₹ Million   | In ₹ Million   |
| Software services | 3,726.38       | 3,255.96              | 14,232.56      | 12,353.53      |
| Software licenses | 81.27          | 11.34                 | 238.80         | 71.45          |
|                   | 3,807.65       | 3,267.30              | 14,471.36      | 12,424.98      |

#### 22. Other income

|  | For the guarter ended |                | For the year ended |                |                |                |
|--|-----------------------|----------------|--------------------|----------------|----------------|----------------|
|  | March 31, 2016        | March 31, 2016 | March 31, 2016     | March 31, 2015 | March 31, 2016 | March 31, 2015 |
|  | In ₹ Million          | In ₹ Million   | In ₹ Million       | In ₹ Million   |                |                |
| Interest income  |                       |                |                    |                |                |                |
| On bank deposits   | 25.53                 | 16.55          | 60.75              | 49.21          |                |                |
| On others  | 23.92                 | 19.82          | 101.69             | 83.55          |                |                |
| Foreign exchange gain (net)  | 0.94                  | 49.68          | 166.83             | 471.15         |                |                |
| Profit on sale of fixed assets (net)   | 4.22                  | 0.65           | 9.86               | 3.05           |                |                |
| Dividend income from investments   | 54.58                 | 65.12          | 226.50             | 233.26         |                |                |
| Profit on sale of investments (net)  | 135.90                | 30.38          | 224.41             | 84.72          |                |                |
| Provision for diminution in value of non- current investment written<br>back | -                     | 9.00           | -                  | 9.00           |                |                |
| Excess provision in respect of earlier periods/ years written back           | -                     | -              | -                  | 4.84           |                |                |
| Miscellaneous income   | 4.41                  | 3.59           | 16.44              | 17.93          |                |                |
| -  | 249.50                | 194.79         | 806.48             | 956.71         |                |                |

#### 23. Personnel expenses

|   | For the quarter ended |                               | For the year ended |                |
|---|-----------------------|-------------------------------|--------------------|----------------|
|   | March 31, 2016        | March 31, 2016 March 31, 2015 | March 31, 2016     | March 31, 2015 |
|   | In ₹ Million          | In ₹ Million                  | In ₹ Million       | In ₹ Million   |
| 23.1 Employee benefits expense            |                       |                               |                    |                |
| Salaries, wages and bonus                 | 1,714.40              | 1,421.82                      | 6,353.30           | 5,603.74       |
| Contribution to provident and other funds | 63.51                 | 54.52                         | 237.34             | 204.16         |
| Gratuity expenses                         | (43.08)               | 49.93                         | 39.43              | 205.10         |
| Defined contribution to other funds       | 9.50                  | 9.33                          | 37.95              | 36.03          |
| Staff welfare and benefits                | 88.05                 | 69.67                         | 292.49             | 252.31         |
| Employee stock compensation expenses      | 17.81                 | -                             | 17.81              | 31.71          |
|   | 1,850.19              | 1,605.27                      | 6,978.32           | 6,333.05       |
| 23.2 Cost of technical professionals      |                       |                               |                    |                |
| Technical professionals - related parties | 521.90                | 331.71                        | 1,504.80           | 1,339.10       |
| Technical professionals - others          | 40.18                 | 19.70                         | 111.34             | 87.88          |
|   | 562.08                | 351.41                        | 1,616.14           | 1,426.98       |
|   | 2,412.27              | 1,956.68                      | 8,594.46           | 7,760.03       |

Persistent Systems Limited Notes forming part of condensed financial statements

### 24. Other expenses

|  | For the quarter ended |                | For the year   | ended          |
|--|-----------------------|----------------|----------------|----------------|
|  | March 31, 2016        | March 31, 2015 | March 31, 2016 | March 31, 2015 |
|  | In ₹ Million          | In ₹ Million   | In ₹ Million   | In ₹ Million   |
| Travelling and conveyance  | 101.87                | 82.88          | 364.75         | 332.45         |
| Electricity expenses (net)   | 22.02                 | 26.78          | 114.18         | 104.38         |
| Internet link expenses   | 6.65                  | 10.63          | 48.45          | 43.00          |
| Communication expenses   | 11.77                 | 5.61           | 43.72          | 34.61          |
| Recruitment expenses   | 14.01                 | 11.34          | 41.99          | 32.28          |
| Training and seminars  | 3.26                  | 9.35           | 16.56          | 23.78          |
| Purchase of software licenses and support expenses   | 128.55                | 72.84          | 471.42         | 344.96         |
| Bad debts  | 128.63                | 30.47          | 155.47         | 70.76          |
| Provision for doubtful receivables/ (provision for doubtful<br>receivables written back) (net) | (137.84)              | (15.40)        | (136.24)       | (53.94)        |
| Rent   | 31.71                 | 28.09          | 129.23         | 108.80         |
| Insurance  | 5.25                  | 5.14           | 21.34          | 21.11          |
| Rates and taxes  | 7.49                  | 7.11           | 31.15          | 26.40          |
| Legal and professional fees  | 67.55                 | 24.85          | 158.52         | 96.57          |
| Repairs and maintenance  | 0.00                  |                |                |                |
| - Plant and Machinery  | 25.32                 | 20.51          | 88.56          | 74.32          |
| - Buildings  | 9.21                  | 6.40           | 26.64          | 27.18          |
| - Others   | 5.88                  | 3.64           | 17.97          | 15.09          |
| Commission on sales  | 149.49                | 32.88          | 613.85         | 109.51         |
| Advertisement and sponsorship fees   | 7.11                  | 5.15           | 16.01          | 19.05          |
| Computer consumables   | 0.41                  | 0.80           | 3.47           | 8.22           |
| Auditors' remuneration   | 2.50                  | 1.52           | 7.02           | 5.41           |
| Donations  | 16.59                 | 13.53          | 65.39          | 51.96          |
| Books, memberships, subscriptions  | 2.73                  | 2.42           | 11.44          | 5.14           |
| Directors' sitting fees  | 0.83                  | 0.22           | 2.60           | 1.05           |
| Directors' commission  | 2.54                  | 1.68           | 9.29           | 6.48           |
| Provision for doubtful deposits and advances   | 0.00                  | -              | 0.06           | 2.18           |
| Miscellaneous expenses   | 28.97                 | 27.21          | 115.26         | 127.56         |
|  | 642.50                | 415.65         | 2,438.10       | 1,638.31       |

Notes forming part of condensed financial statements

#### 25. Earnings per share

|  |       | For the quarter ended |                | For the year ended |                |
|--|-------|-----------------------|----------------|--------------------|----------------|
|  |       | March 31, 2016        | March 31, 2015 | March 31, 2016     | March 31, 2015 |
| Numerator for Basic and Diluted EPS                          |       |                       |                |                    |                |
| Net Profit after tax (In ₹ Million)                          | (A)   | 614.91                | 711.03         | 2,654.61           | 2,592.97       |
| Denominator for Basic EPS                                    |       |                       |                |                    |                |
| Weighted average number of equity shares                     | (B)   | 80,000,000            | 79,297,856     | 79,810,026         | 78,885,893     |
| Denominator for Diluted EPS                                  |       |                       |                |                    |                |
| Number of equity shares                                      | (C)   | 80,000,000            | 80,000,000     | 80,000,000         | 80,000,000     |
| Basic Earnings per share of face value of ₹ 10 each (In ₹)   | (A/B) | 7.69                  | 8.97           | 33.26              | 32.87          |
| Diluted Earnings per share of face value of ₹ 10 each (In ₹) | (A/C) | 7.69                  | 8.89           | 33.18              | 32.41          |

|  | For the quarter ended |                | For the year ended |                |
|--|-----------------------|----------------|--------------------|----------------|
|  | March 31, 2016        | March 31, 2015 | March 31, 2016     | March 31, 2015 |
| Number of shares considered as basic weighted average shares<br>outstanding                | 80,000,000            | 79,297,856     | 79,810,026         | 78,885,893     |
| Add: Effect of dilutive issues of stock options  | -                     | 702,144        | 189,974            | 1,114,107      |
| Number of shares considered as weighted average shares and<br>potential shares outstanding | 80,000,000            | 80,000,000     | 80,000,000         | 80,000,000     |

### Notes forming part of condensed financial statements

#### 26. Contingent liabilities

The Company does not have any contingent liability as on March 31, 2016 (Previous year ₹ Nil)

As on March 31, 2016, the pending litigations in respect of direct taxes amount to ₹ 126.58 million and in respect of indirect taxes amount to ₹ 28.02 million. Based on the advice obtained and judgments in favour of the Company at the first appellate authority in the earlier years, the company's management does not expect any outflow in respect of these litigations.

27. Previous period's/ year's figures have been regrouped where necessary to conform to current period's/ year's classification.